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TO RUEHIL/AMEMBASSY ISLAMABAD PRIORITY 0000
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INFO RUEAIIA/CIA WASHINGTON DC 0000
RHMCSSU/FBI WASHINGTON DC 0000
RUCPDOC/USDOC WASHINGTON DC 0000
RUEKJCS/SECDEF WASHINGTON DC
RUEPINS/HQ BICE INTEL WASHINGTON DC

UNCLAS STATE 058132

SIPDIS
ISLAMABAD FOR JONATHAN HOLLAND AND PARIS FOR ERIC J. RUETER

E.O. 12958: N/A
TAGS: ETTC KOMC PK FR
SUBJECT: BLUE LANTERN LEVEL 3: PRE-LICENSE END-USE CHECK
ON APPLICATION 050172197

REF: 2006 BLUE LANTERN GUIDEBOOK

¶1. This is an Action Request. See paragraphs 2-4.

¶2. The Department's Office of Defense Trade Controls Compliance (PM/DTCC) requests Embassy's assistance in conducting a pre-license check on application 050172197 for the export of thermal camera systems to Pakistan. Post is requested to complete this Blue Lantern check within 30 days. Lack of response to a Blue Lantern check will affect pending and future licenses involving parties to this license.

¶3. Reason for request: sensitive commodity and lack of documentation from the Pakistan Ministry of Defense (PMOD). Also, foreign end-user, Advanced Engineering Research Organization (AERO) and foreign consignee, Sofema S.A. have appeared on previous licenses but the companies' bona fides have not been verified by a Blue Lantern check.

¶4. ACTION ISLAMABAD: Post is requested to make inquiries with appropriate GOP officials to determine if the PMOD ordered the thermal camera systems from AERO and if so, verify the amount, and that the items will be used for the purpose stated on the license. PM/DTCC also requests that post conducts a site visit to AERO in order to provide Department with an assessment of its business operations and on-site security. Finally, post is asked to assess whether the company appears to be a reliable recipient of USML items. If a site visit is not possible, please inform the PM/DTCC officer.

The following questions are provided as suggested guidance:

(For AERO)

--Does the company have supporting documentation for this proposed transaction?

--Does the company have secure facilities and proper accounting and security procedures for handling sensitive USML items?

--What is the exact end-use for this USML item?

--What is the nature of the company and when was it established? Who are its principals?

--What type of organizations are among its typical customers and where are the customers located?

--Does the company understand the restrictions on United States Munitions List (USML) items, especially the prohibition against unauthorized re-transfer and re-export?

ACTION PARIS: Post is requested to make inquiries with GOF officials in order to establish the bona fides of this proposed transaction. PM/DTCC also requests that post conducts a site visit to Sofema S.A. in order to provide Department with an assessment of its business operations and on-site security. Finally, post is asked to assess whether the company appears to be a reliable recipient of USML items. If a site visit is not possible, please inform the PM/DTCC officer.

The following questions are provided as suggested guidance:

(For Sofema S.A.)

--Does the company have supporting documentation for this proposed transaction? What is the end-use?

--What specific role will Sofema S.A. play in the proposed transaction?

--Does the company have secure facilities and proper accounting and security procedures for handling sensitive USML items?

--What is the nature of the company and when was it established? Who are its principals?

--What type of organizations are among its typical customers and where are the customers located?

--Does the company understand the restrictions on United States Munitions List (USML) items, especially the prohibition against unauthorized re-transfer and re-export?

END ACTION

15. Details of the license application:

DTC Case: 050172197

QUANTITY/COMMODITY:

10 RangePro Thermal Camera System, 25-250mm continuous zoom, 640x480 InSb, 3-5 micron. f/4, including parts and including parts and accessories to support it
01 Acceptance Test Report - Unclassified technical data to support the RangePro 25-250 thermal camera system
01 Witnessing of Acceptance Test - Purge and leak test and camera vibration test only

License Value: USD 1,099,000.00

SELLER:

Axsys Technologies, Inc.
175 Capital Blvd. Suite 103
Rocky Hill, CT 06067
POC is Colleen Zimmermann, Tel. 860-594-5757

FOREIGN CONSIGNEE:

Sofema S.A.
58 Avenue Marceau
Paris 75008
France
POC is Asia Director, Marc Changarnier, Tel. 33(0)144311700

FOREIGN END-USER:

Advanced Engineering Research Organization
AERO Central Registry, Lab Thatu, Hazara Road
Hassan Abdal
Pakistan
POC is Director of Logistics, Anwar Hamid, Tel.
0092(0)5190182015

PURPOSE:

The thermal camera systems are being purchased by AERO for integration into a gyro-stabilized platform to be fitted onto a light aircraft aimed at improving detection and surveillance capabilities of the Pakistan Armed Forces.

¶6. Submitted in support of the license application were the following documents (PM/DTCC can fax documentation to post upon request):

--Purchase Order No. 2009M0046 submitted by Sofema S.A., signed by Sales Export Assistant, Sandra Martin and Asia Director, Marc Changarnier on 06 May 2009.

--End Use Statement submitted by Advanced Engineering Research Organization, signed by Director of Electronics, Air Commodore (R) Muhammad Imran Akram on 22 April 2009.

¶7. Please slug reply for PM/DTCC - BLUE LANTERN COORDINATOR and include the words "Blue Lantern" and the case number in the subject line. POC is Tim Mazzarelli, Phone: 202-663-3867; Email: MazzarelliTP@state.gov; SIPRNET: MazzarelliTP@state.sgov.gov. The Blue Lantern Guidebook (ref) is available as a PDF file in the Bunche Library's E-Book Collection on the DOS Intranet:
<http://buncheelectroniclibrary.state.gov/ebooks/BlueLanternGuidebook2006%20final.pdf>

¶8. Department is grateful for post's assistance in this matter.

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